



2016 Q1 Results Conference Call

May 13, 2016

Forward-looking Statements

Forward-Looking Statements

Certain statements in this presentation contain forward-looking information (collectively referred to herein as the "Forward-Looking Statements") within the meaning of applicable securities laws. The use of any of the words "expect", "anticipate", "continue", "estimate", "may", "will", "project", "should", "believe", "plans", "intends" and similar expressions are intended to identify Forward-Looking Statements. In particular, but without limiting the foregoing, this presentation contains Forward-Looking Statements pertaining to: (i) strong pipeline of product launches through 2016; (ii) meaningful progress in transforming marketplace perceptions of Sprott Asset Management; (iii) continuing to invest in key business areas; (iv) poised to attract significant AUM to precious metals strategies; and (v) turnaround process is ongoing and should be complete by year-end 2016.

Although the Company believes that the Forward-Looking Statements are reasonable, they are not guarantees of future results, performance or achievements. A number of factors or assumptions have been used to develop the Forward-Looking Statements, including: (i) the impact of increasing competition in each business in which Sprott Inc. (the "Company") operates will not be material; (ii) quality management will be available; and (iii) the effects of regulation and tax laws of governmental agencies will be consistent with the current environment. Actual results, performance or achievements could vary materially from those expressed or implied by the Forward-Looking Statements should assumptions underlying the Forward-Looking Statements prove incorrect or should one or more risks or other factors materialize, including: (i) difficult market conditions; (ii) changes in the investment management industry; (iii) risks related to regulatory compliance; (iv) failure to deal appropriately with conflicts of interest; (v) failure to continue to retain and attract quality staff; (vi) competitive pressures; (vii) corporate growth may be difficult to sustain and may place significant demands on existing administrative, operational and financial resources; (viii) failure to execute the Company's succession plan; (ix) foreign exchange risk relating to the relative value of the U.S. dollar; (x) litigation risk; (xi) employee errors or misconduct could result in regulatory sanctions or reputational harm; (xii) failure to implement effective information security policies, procedures and capabilities; (xiii) failure to develop effective business resiliency plans; (xiv) failure to obtain or maintain sufficient insurance coverage on favourable economic terms; (xv) historical financial information is not necessarily indicative of future performance; (xvi) the market price of common shares of the Company may fluctuate widely and rapidly; and (xvii) those risks described under the heading "Risk Factors" in the Company's annual information form dated March 10, 2016. In addition, the payment of dividends is not guaranteed and the amount and timing of any dividends payable by the Company will be at the discretion of the Board of Directors of the Company and will be established on the basis of the Company's earnings, the satisfaction of solvency tests imposed by applicable corporate law for the declaration and payment of dividends, and other relevant factors. The Forward-Looking Statements speak only as of the date hereof, unless otherwise specifically noted, and the Company does not assume any obligation to publicly update any Forward-Looking Statements, whether as a result of new information, future events or otherwise, except as may be expressly required by applicable Canadian securities laws

Peter Grosskopf

Chief Executive Officer, Sprott Inc.

Kevin Hibbert

Chief Financial Officer, Sprott Inc.

John Wilson

Chief Executive Officer, Sprott Asset Management

Q1 2016 Financial Review

- AUM of \$8.8BB as of March 31, 2016
- Adjusted Base EBITDA of \$0.02 per share
- Net income of \$0.01 per share
- Active products generated net sales during difficult quarter for asset managers
 - \$60MM in active product net sales
- \$1.2BB in asset growth from GTU transaction and PSLV secondary
 - \$163MM in net redemptions from exchange-listed products
- \$11.5MM in gains on proprietary investments
- Balance sheet remains strong with \$295MM in investable capital at Mar. 31, 2016

Q1 and YTD Highlights

- Precious metals rebound
 - Gold and silver are among the top performing assets YTD
 - Macroeconomic environment now quite supportive and fund flows into sector returning
 - Generating institutional and retail interest in Sprott's next generation precious metals products
- Successfully completed Central Gold Trust transaction
 - Added \$1.1BB in AUM
- Completed \$110MM follow-on offering of Sprott Physical Silver Trust units

Exchange-Listed Strategies

- GTU transaction
 - Increased liquidity driving disproportionate increase in trading volume and trading value relative to NAV
 - Brought new clients to SAM and generated goodwill for brand
- PHYS has returned to a trading premium while competitors languish at large discounts
 - Validates our view that our product, marketing and brand are leaders in this asset class
- \$110MM PSLV issue with full green shoe
 - PSLV continues to trade at premium
- Substantial opportunities to continue to grow the bullion trust franchise globally
- ATM program for PHYS
 - Potential for sustainable, accretive growth

Actively-Managed Products

- AUM up sequentially and YoY
 - Dennis Mitchell ramping
 - Strong pipeline of product launches through 2016
 - Energy and precious metals strategies performing exceptionally well in difficult environment for diversified alternatives
- Brand investment
 - Rebranding efforts started in Q4/15
 - Already showing meaningful progress in transforming marketplace perceptions of SAM
- People
 - Investing in our salesforce based on the strong market reception to our product offering
 - Continuing to selectively add significant investment talent to build new product franchises

AUM Roll Forward

\$ (in millions)

March 31, 2016

Product Type	AUM, Beginning of Quarter	Net Sales/ (Redemptions)	Market Value Change	Acquisitions/ (Divestitures)	AUM, End of Quarter
Exchange Listed Products⁽¹⁾	2,959	(163)	302	1,072	4,170
Diversified Alternative Asset Management					
Mutual Funds ⁽¹⁾	2,400	24	25	–	2,449
Alternative Investment Funds	892	10	56	–	958
Managed Accounts	35	25	9	–	69
Private Resources					
Fixed Term LPs	335	–	(2)	–	333
Managed Companies	701	–	6	–	707
Managed Accounts	104	–	9	–	113
Total	7,426	(104)	405	1,072	8,799

⁽¹⁾ In previous MD&A filings, the "Bullion Funds" category combined Physical Trusts as well as Bullion Mutual Funds. Bullion Mutual Funds are now part of the "Mutual Funds" category while the Physical Trusts have been combined with ETFs as part of the "Exchange Listed Products" category.

Revenues

\$ millions	Q1 2016	Q1 2015
Total Revenues	31.7	33.4
Key revenue highlights:		
Management fees (net of trailers & sub-advisory)	15.2	14.6
Gains (losses) on proprietary investments	11.5	(2.7)
Interest income	4.0	6.8
Commissions	1.1	2.1
Other income	(4.3)	8.6

Expenses

- Increase in total expenses year-over-year is primarily due to: (1) non-cash impairment charges on an intangible asset; (2) selling, general & administrative; and (3) other expenses.

\$ millions	Q1 2016	Q1 2015
Total expenses	29.8	24.7
Key expense highlights (excluding Trailers and Sub-advisory):		
Compensation and benefits	9.2	10.9
Selling, general & administrative	7.3	5.8
Impairment charges on goodwill and intangibles	3.0	0.6
Other expenses	2.2	1.5
Loan loss provisions	0.2	0.1

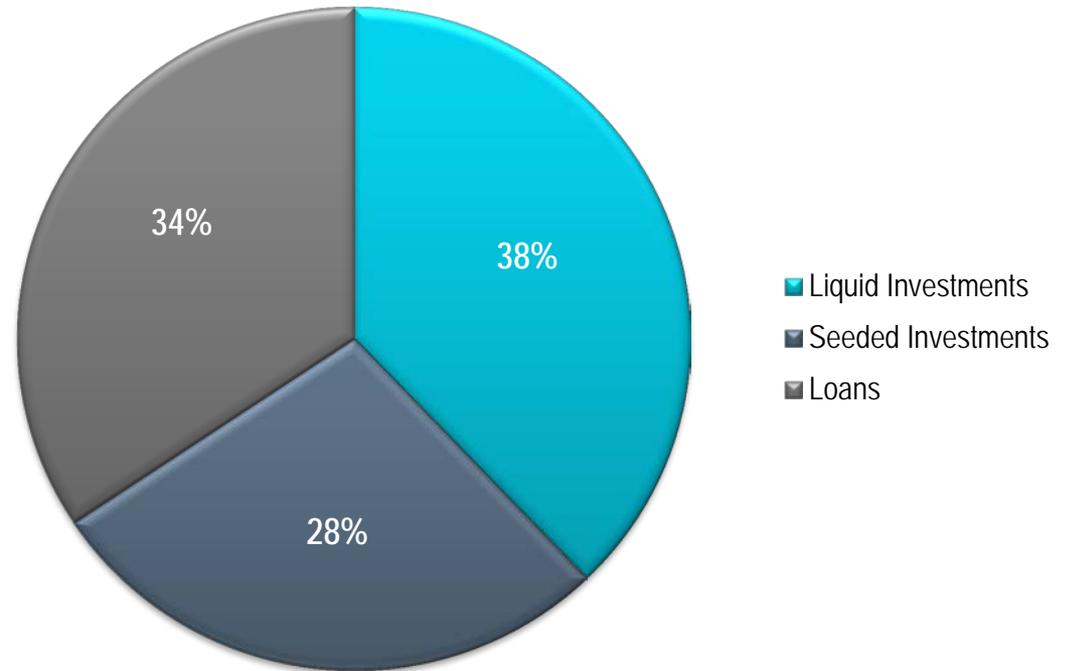
EBITDA Reconciliation

\$ millions (except for per share amounts)	Q1 2016	Q1 2015
Net Income	1.3	6.9
<i>Per share</i>	0.01	0.03
<i>Adjustments:</i>		
Interest expense	–	0.1
Provision for income taxes	0.6	1.8
Depreciation and amortization	1.9	1.6
EBITDA	3.8	10.4
<i>Other Adjustments:</i>		
Impairment of intangible assets	3.0	0.6
Impairment of goodwill	–	–
(Gains) & losses on proprietary investments	(11.5)	2.7
General loan loss provisions	–	–
(Gains) & losses on foreign exchange	6.8	(6.8)
Non-cash and non-recurring stock based compensation	1.2	(0.6)
Other	1.9	1.0
Adjusted EBITDA	5.2	7.3
<i>Less:</i>		
Performance Fees	(0.1)	(0.1)
Performance fee related expenses	0.1	–
Adjusted base EBITDA	5.2	7.2
<i>Per share</i>	0.02	0.03

Balance Sheet Strength

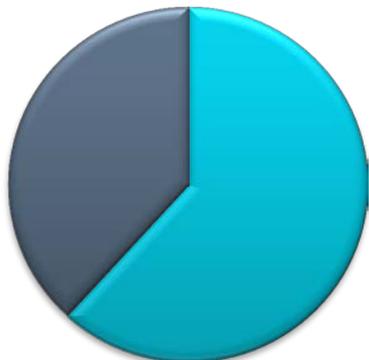
Invested Capital Composition - Mar 31, 2016

- \$295MM in invested capital
- Mostly liquid or liquidity within two years
- Priorities remain:
 - Preservation of capital
 - Yield
 - Seed investments



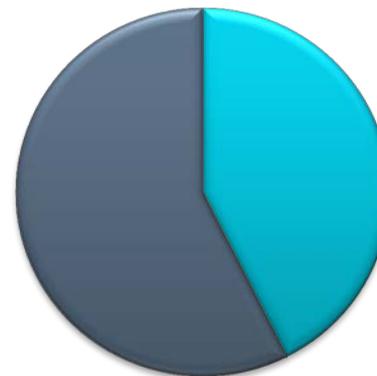
Loan Book

Total Loan Book:



- Mining (8 loans): \$63 MM
- Energy (7 loans): \$39MM

Maturity of Loans



- Under 12 months: \$43MM
- Over 12 months: \$58 MM

Loans by Geography*



- Canada (7 loans): \$59 MM
- US (1 loan): \$1 MM
- International (7 loans): \$41 MM

General and Specific Loan Loss Provisions by Quarter



*Based on geographic location of underlying security

2016 Outlook

- Poised to attract significant AUM to precious metals strategies
 - Physical Trusts have returned to growth
 - Active precious metals strategies outperforming
- Selectively adding alternative investment talent
- Balance sheet remains strong
- Turnaround process is ongoing and should be complete by year-end 2016
 - Focused on positioning all business lines for long-term growth