# Sprott

#### **INVESTMENT TEAM**



Whitney George Senior Portfolio Manager Sprott Asset Management USA Inc.

#### **FUND DETAILS**

| Average Market Cap <sup>2</sup>     | \$4.40 Billion  |  |
|-------------------------------------|-----------------|--|
| Net Assets                          | \$214.6 Million |  |
| Years of History                    | 20+             |  |
| Total Holdings                      | 42              |  |
| Holdings ≥ 75% of Total Investments | 26              |  |

#### PORTFOLIO DIAGNOSTICS

| Trailing Annual Turnover                   | 28.06% |
|--|--------|
| Net Asset Value                            | \$8.16 |
| Market Price                               | \$7.38 |
| Weighted Average P/E Ratio <sup>3, 4</sup> | 14.9x  |
| Weighted Average P/B Ratio <sup>3</sup>    | 2.1x   |
| Weighted Average Yield                     | 2.5%   |
| Weighted Average ROIC                      | 19.50% |
| Weighted Average Leverage Ratio            | 2.07x  |
| U.S. Investments<br>(% of Net Assets)      | 65.6%  |
| Non-U.S. Investments<br>(% of Net Assets)  | 34.4%  |

#### MARKET CAP EXPOSURE

PERCENT OF PORTFOLIO



- Formerly Royce Focus Trust. Effective March 9, 2015, Royce Focus Trust became Sprott Focus Trust.
- \* Not Annualized.
- \*\* Royce & Associates, LLC had investment management responsibility for the Fund from inception through March 9, 2015.

## **Sprott Focus Trust**†

Q3 2018

#### WHY INVEST IN SPROTT FOCUS TRUST?

- Investment goal of long-term growth of capital.
- Focused portfolio¹ (generally 50 positions or less), disciplined value approach.
- Invests primarily in small-, mid-, and large-cap stocks.
- Pays a managed quarterly distribution currently set at 1.50% of trailing net asset value (NAV).
- In March 2015, Sprott Asset Management LP and Sprott Asset Management USA Inc. replaced Royce & Associates, LLC as managers of the Fund. Whitney George, who joined Sprott Asset Management USA Inc. ("the Sub-Adviser") as a Senior Portfolio Manager, continues to manage the Funds.

#### SPROTT'S COMMITMENT TO STOCKHOLDERS

- **Co-Investment** The Sub-Adviser's officers, employees and their families currently own more than 7,750,000 shares, or approximately 30%, of the Fund's outstanding Common Stock.
- Low Operating Expenses Operating expenses, including advisory fee, are capped at 1.2% or less of average net assets applicable to common stockholders.

PERFORMANCE (AVERAGE ANNUAL TOTAL RETURN (%) THROUGH 9/30/18)

|              | Q3 2018* | YTD   | 1-YR  | 3-YR  | 5-YR  | 10-YR | 15-YR | 20-YR | SINCE INCEPTION<br>(11/01/96)** |
|--------------|----------|-------|-------|-------|-------|-------|-------|-------|---------------------------------|
| FUND (NAV)   | -2.34    | -4.00 | 0.74  | 11.98 | 6.28  | 7.02  | 8.94  | 9.72  | 9.37                            |
| RUSSELL 3000 | 7.12     | 10.57 | 17.58 | 17.07 | 13.46 | 12.01 | 9.86  | 7.82  | 8.86                            |

#### **Important Performance Information**

All performance information reflects past performance, is presented on a total return basis, net of the Fund's investment advisory fee, and reflects the reinvestment of distributions. Past performance is no guarantee of future results. Current performance may be higher or lower than performance quoted. Returns as of the most recent month-end may be obtained at www.sprottfocustrust.com. The market price of the Fund's shares will fluctuate, so that shares may be worth more or less than their original cost when sold.

The Fund invests a significant portion of its net assets in small-cap stocks, which may involve considerably more risk than investing in larger-cap stocks. The Fund also invests a significant portion of its assets in a limited number of stocks, which may involve considerably more risk than a more broadly diversified portfolio because a decline in the value of any one of these stocks would cause the Fund's overall value to decline to a greater degree. From time to time, the Fund may invest a significant portion of its net assets in foreign securities, which may involve political, economic, currency, and other risks not encountered in U.S. investments.

#### TOP 10 POSITIONS (% OF NET ASSETS)

| Kennedy-Wilson Holdings, Inc. | 5.0 |
|-------------------------------|-----|
| Apple Inc.                    | 4.8 |
| Western Digital Corporation   | 4.6 |
| Lam Research Corporation      | 4.2 |
| Gentex Corporation            | 4.2 |
| Helmerich & Payne, Inc.       | 4.2 |
| Pason Systems Inc.            | 4.0 |
| Franklin Resources, Inc.      | 4.0 |
| Cirrus Logic, Inc.            | 3.6 |
| Thor Industries, Inc.         | 3.5 |

#### CALENDAR YEAR TOTAL RETURNS (%)

| YEAR | FUND (NAV) | RUSSELL 3000 |
|------|------------|--------------|
| 2017 | 18.5       | 21.1         |
| 2016 | 24.8       | 12.7         |
| 2015 | -11.1      | 0.5          |
| 2014 | 0.3        | 12.6         |
| 2013 | 19.7       | 33.6         |
| 2012 | 11.4       | 16.4         |
| 2011 | -10.5      | 1.0          |
| 2010 | 21.8       | 16.9         |
| 2009 | 54.0       | 28.3         |
| 2008 | -42.7      | -37.3        |
| 2007 | 12.2       | 5.1          |
| 2006 | 15.8       | 15.7         |
| 2005 | 13.7       | 6.1          |
| 2004 | 29.3       | 11.9         |
| 2003 | 54.3       | 31.1         |
| 2002 | -12.5      | -21.5        |

#### PORTFOLIO SECTOR BREAKDOWN

(% OF NET ASSETS)

| Information Technology    | 17.3 |
|---------------------------|------|
| Consumer Discretionary    | 14.6 |
| Materials                 | 14.6 |
| Financials                | 13.9 |
| Energy                    | 12.9 |
| Real Estate               | 8.9  |
| Consumer Staples          | 7.2  |
| Cash and Cash Equivalents | 7.0  |
| Health Care               | 1.9  |
| Industrials               | 1.6  |

#### LONG-TERM RISK/RETURN PROFILE

(FUND'S FIRST FULL MONTH (11/30/96) TO 9/30/18 (%))

The Fund had a higher return than the Russell 3000 with higher volatility.



### Sprott Focus Trust<sup>†</sup>

03 2018

#### CUMULATIVE PERFORMANCE SINCE INCEPTION (11/01/96 (%))



Royce & Associates, LLC had investment management responsibility for the Fund from inception through March 9, 2015.

#### SPROTT FOCUS TRUST

- Invests in a limited number of domestic and foreign securities.
- Listed on the Nasdaq Global Select Market (Symbol: FUND).
- Average weekly trading volume of more than 175,000 shares.

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- <sup>1</sup> Focused Portfolio. Sprott defines a focused portfolio as one where less than 75 positions represents more than 75% of the Fund's total investments or invests primarily in a single sector.
- <sup>2</sup> **Geometric Average.** This weighted calculation uses each portfolio holding's market cap in a way designed to not skew the effect of very large or small holdings; instead, it aims to better identify the portfolio's center, which Sprott believes offers a more accurate measure of average market cap than a simple mean or median.
- <sup>3</sup> Harmonic Average. This weighted calculation evaluates a portfolio as if it were a single stock and measures it overall. It compares the total market value of the portfolio to the portfolio's share in the earnings or book value, as the case may be, of its underlying stocks.
- <sup>4</sup> The Fund's P/E Ratio calculation excludes companies with zero or negative earnings (15% of portfolio holdings as of 9/30/18).

The performance data quoted represents past performance. Past performance is no guarantee of future results. The investment return and the principal value of an investment will fluctuate, and shares, if redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted.

Sprott Focus Trust, Inc. (the "Fund") is a closed-end investment company whose shares of common stock trade on the Nasdaq Select Market. Closed-end funds, unlike open-end funds, are not continuously offered. After the initial public offering, shares of closed-end funds are sold on the open market through a stock exchange. For additional information, contact your financial advisor or call 1.203.656.2430. Investment policies, management fees and other matters of interest to prospective investors may be found in the fund's prospectus and shareholder reports.

The Fund is a closed-end registered investment company whose shares of common stock may trade at a discount to their net asset value. Shares of the Fund's common stock are also subject to the market risks of investing in the underlying portfolio securities held by the Fund.

The **Price-Earnings**, or P/E, Ratio is calculated by dividing a company's share price by its trailing 12-month earnings-per-share (EPS). The **Price-to-Book**, or P/B, Ratio is calculated by dividing a company's share price by its book value per share. **Return on Invested Capital** (ROIC) is calculated by dividing the estimated net profit by the sum of the estimated shareholder equity and total debt of the security. **Leverage** is calculated by dividing the estimated Total Assets by Total Equity of a security. **Standard deviation** is a statistical measure within which a fund's total returns have varied over time. The greater the standard deviation, the greater a fund's volatility. Russell Investment Group is the source and owner of the trademarks, service marks, and copyrights related to the Russell Indexes. Russell® is a trademark of Russell Investment Group. The Russell 3000 index measures the performance of the largest 3,000 U.S. companies. The performance of an index does not represent exactly any particular investment, as you cannot invest directly in an index.

Sector weightings are determined using the Global Industry Classification Standard ("GICS"). GICS was developed by, and is the exclusive property of, Standard & Poor's Financial Services LLC ("S&P") and MSCI Inc. ("MSCI"). GICS is the trademark of S&P and MSCI. "Global Industry Classification Standard (GICS)" and "GICS Direct" are service marks of S&P and MSCI.

#### NOT FDIC INSURED • MAY LOSE VALUE • NOT BANK GUARANTEED

Sprott Asset Management LP is the investment manager to the Fund. The information contained herein does not constitute an offer or solicitation by anyone in the United States or in any other jurisdiction in which such an offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer or solicitation.

Sprott Asset Management LP: Toll Free: 1.203.656.2430.